

Succeed 2008: The Institutes' Professional Development Catalog

Power Up. No matter what your goals and needs are, we have programs that will help you acquire the technical knowledge and practical skills you need to gain a competitive edge. Take a moment to look at the many programs we offer. You'll find that we have just the right professional development program to help you reach your goals.

Turn the page and let us show you how we can help you power up your career.

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For COMET Online Learning and *Institutes Online* see the insert to this catalog.

Programs by Function

Power up your insurance career. The Institutes have a wide variety of educational offerings to help you. Here's a list broken down by insurance function to help you zero in on programs that are right for you.

Programs for All Insurance Professionals

COMET Online Learning
Insurance Essentials
 Introductory Courses
 Associate in Insurance Services (AIS)
 Program in General Insurance (INS)
 Chartered Property Casualty Underwriter (CPCU)
Agent/Broker
 Ultimate Producer School™
 COMET Online Learning
 Accredited Adviser in Insurance (AAI)
Claims
 COMET Online Learning
 Introduction to Claims
 Associate in Claims (AIC)

Risk Management

COMET Online Learning
 Introduction to Risk Management
 Risk Management for Public Entities (RMPE)
 Associate in Risk Management (ARM)
Support & General Office
 COMET Online Learning
 Introductory Courses
 Program in General Insurance (INS)
 Program in Supervisory Management (SM)
 Associate in Information Technology (AIT)
 Associate in Management (AIM)

Underwriting

COMET Online Learning

Introduction to Underwriting

Associate in Commercial Underwriting (AU)
 Associate in Marine Insurance Management (AMIM)
 Associate in Personal Insurance (API)

Property-Casualty Insurance Specialties

Accounting & Finance

Associate in Insurance Accounting and Finance (AIAF)

Bonds

Associate in Fidelity and Surety Bonding (AFSB)

Marine

Associate in Marine Insurance Management (AMIM)

Premium Auditing

Associate in Premium Auditing (APA)

Regulation

COMET Online Learning
 Associate in Regulation and Compliance (ARC)
 Insurance Regulation (IR201)

Reinsurance

COMET Online Learning
 Associate in Reinsurance (ARe)

Surplus Lines

Associate in Surplus Lines Insurance (ASLI)