

## IIA

### Academic Credit Recommendations by the American Council on Education

| PROGRAM                  | COURSE NUMBER            | SEMESTER HOURS               |              | ACADEMIC AREA   | COMMENTS   |
|--------------------------|--------------------------|------------------------------|--------------|---|--|
|                          |                          | Upper Division Baccalaureate | Graduate     |   |  |
| INTRO                    | INTRO                    | see comments                 | —            | Introduction to Property and Casualty Insurance                   | INTRO carries a credit recommendation of 1 semester hour in the lower division baccalaureate/associate degree category.  |
| Intro to Claims          | Intro to Claims          | 2                            | —            | Property-Casualty Insurance or Claims                             |  |
| Intro to Risk Management | Intro to Risk Management | see comments                 | —            | Risk Management   | Intro to Risk Management carries a credit recommendation of 1 semester hour in the lower division baccalaureate/associate degree category.                         |
| Intro to Underwriting    | Intro to Underwriting    | see comments                 | —            | Insurance, Insurance Underwriting, or Property-Casualty Insurance | Intro to Underwriting carries a credit recommendation of 2 semester hours in the lower division baccalaureate/associate degree category.                           |
| SM                       | SM 18                    | 1                            | —            | Management  | SM 18 & 19 together carry 3 semester hours in Management in the upper division baccalaureate degree category.  |
|                          | SM 19                    | 1                            | —            | Management  |  |
| Business Writing         | Writing at Work          | see comments                 | —            | Business Writing or Technical Writing                             | Writing at Work carries a credit recommendation of 3 semester hours in the lower division baccalaureate/associate degree category.                                 |
| AIS 25                   | AIS 25                   | 2                            | —            | Business Management or Quality Control                            |  |
| IR 201                   | IR 201                   | 3                            | 2            | Regulation of Business or Regulation of Ins.                      |  |
| INS                      | INS 21                   | 3                            | —            | Insurance or Business   | Students cannot receive credit for both this course and CPCU 553.<br>Students cannot receive credit for both this course and CPCU 557.                             |
|                          | INS 22                   | 3                            | —            | Insurance or Business   |  |
|                          | INS 23                   | 3                            | —            | Insurance or Business   |  |
| API                      | API 28                   | 3                            | —            | Property Insurance or Business Admin.                             |  |
|                          | API 29                   | 3                            | —            | Property Insurance Mgmt. or Business Admin.                       |  |
| AIC                      | AIC 31                   | 3                            | —            | Business, Business Law, or Insurance                              |  |
|                          | AIC 32                   | 3                            | —            | Business, Business Law, or Insurance                              |  |
|                          | AIC 33                   | 3                            | —            | Business, Business Law, or Insurance                              |  |
|                          | AIC 34                   | 3                            | 2            | Business, Business Law, or Insurance                              |  |
|                          | AIC 35                   | 3                            | 3            | Business, Business Law, or Insurance                              |  |
|                          | AIC 36                   | 3                            | 3            | Business, Business Law, or Insurance                              |  |
| AIM                      | AIM 40                   | 3                            | —            | Business Administration or Management                             | Credit for exams taken through 5/00 only.  |
|                          | AIM 41                   | 3                            | —            | Business Administration or Management                             |  |
|                          | AIM 42                   | 3                            | —            | Business Administration or Management                             |  |
|                          | AIM 43                   | 3                            | —            | Business Administration or Management                             |  |
|                          | AIM 44                   | 3                            | —            | Business Admin. or Human Resource Mgmt.                           |  |
|                          | AIM 45                   | 3                            | —            | Business Administration or Management                             |  |
| ARM                      | ARM 54                   | 3                            | 3            | Business Admin., Ins., Mgmt., or Risk Mgmt.                       |  |
|                          | ARM 55                   | 3                            | 3            | Business Admin., Ins., Mgmt., or Risk Mgmt.                       |  |
|                          | ARM 56                   | 3                            | 3            | Business Admin., Ins., Mgmt., or Risk Mgmt.                       |  |
| AU                       | AU 61                    | 3                            | see comments | Business Administration or Insurance                              | AU 61, AU 62, AU 63, and AU 64 together carry an upper division baccalaureate recommendation of 6 semester hours or a graduate recommendation of 3 semester hours. |
|                          | AU 62                    | 2                            | see comments | Business Administration or Insurance                              |  |
|                          | AU 63                    | 3                            | see comments | Business Administration or Insurance                              |  |
|                          | AU 64                    | 3                            | see comments | Business Administration   |  |
|                          | AU 65                    | 3                            | 3            | Finance, Risk Mgmt, or Prop.-Casualty Ins.                        |  |
|                          | AU 66                    | 4                            | 3            | Finance, Risk Mgmt, or Prop.-Casualty Ins.                        |  |
| ALCM®                    | ALCM 71                  | 3                            | see comments | Insurance, Risk Management, or Ind. Safety                        | ALCM 71 and 72 together carry a graduate recommendation of 3 semester hours.   |
|                          | ALCM 72                  | 3                            | see comments | Insurance, Risk Management, or Ind. Safety                        |  |
|                          | ALCM 74                  | 3                            | 3            | Insurance or Business   |  |
|                          | ALCM 75                  | 3                            | 3            | Insurance or Business   |  |
|                          | ALCM 76                  | 3                            | 3            | Insurance or Business   |  |
| AAI®                     | AAI 81                   | 3                            | —            | Insurance or General Business                                     |  |
|                          | AAI 82                   | 3                            | —            | Insurance or General Business                                     |  |
|                          | AAI 83                   | 3                            | —            | Marketing or General Business                                     |  |

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|--------------------------------|----------------------------|------------------------------|----------|---|--|
|                                |                            | Upper Division Baccalaureate | Graduate |   |  |
| APA®                           | APA 91                     | 3                            | —        | Accounting or Insurance   |  |
|                                | APA 92                     | 3                            | —        | Accounting or Insurance   |  |
| ARP®                           | ARP 101                    | 2                            | —        | Business or Insurance   |  |
|                                | ARP 102                    | 3                            | 2        | Business or Insurance   |  |
| AIAF                           | AIAF 111                   | 3                            | —        | Accounting or Insurance   |  |
|                                | AIAF 112                   | 3                            | —        | Insurance or Information Systems Management   |  |
|                                | AIAF 113                   | 3                            | —        | Economics, Finance, or Insurance  |  |
| AMIM®                          | AMIM 121                   | 3                            | —        | Ins., Risk Mgmt., or Transportation Engineering                                       |  |
|                                | AMIM 122                   | 3                            | —        | Insurance or Risk Management  |  |
| AAM®                           | AAM 131                    | see comments                 | —        | Business or Information Systems Management  | AAM 131 carries a credit recommendation of 2 semester hours in the lower division/associate degree category. |
|                                | AAM 132                    | 2                            | —        | Business or Information Systems Management  |  |
|                                | AAM 133                    | 2                            | —        | Business or Information Systems Management  |  |
| AIT                            | AIT 131                    | see comments                 | —        | Business or Information Systems Management  | AIT 131 carries a credit recommendation of 3 semester hours in the lower division/associate degree category. |
|                                | AIT 132                    | 3                            | —        | Business or Information Systems Management  |  |
|                                | AIT 134                    | 3                            | —        | Strategic and Business Information Management   |  |
| ARe                            | ARe 141                    | 3                            | 2        | Insurance or Risk Management  |  |
|                                | ARe 142                    | 3                            | 2        | Insurance or Risk Management  |  |
|                                | ARe 143                    | 3                            | —        | Ins. or Business Admin.   |  |
|                                | ARe 144                    | 3                            | —        | Ins. Principles or Risk Mgmt.   |  |
| AFSB                           | AFSB 151                   | 3                            | —        | Business or Insurance   |  |
|                                | AFSB 152                   | 4                            | 3        | Insurance or Risk Management  |  |
|                                | AFSB 153                   | 4                            | 3        | Insurance or Finance  |  |
| ASLI                           | ASLI 161                   | 2                            | —        | Property Insurance or Business Admin.   |  |
|                                | ASLI 162                   | 2                            | —        | Property Ins., Marketing, or Business Admin.  |  |
| Global Environment of Ins.     | 203                        | 5                            | —        | Insurance   |  |
| Risk Mgmt. for Public Entities | 352                        | 3                            | 3        | Risk Management, Public Admin., Political Science, Public Finance, or Emergency Mgmt. |  |
| Focus Series                   | The Claims Classics Bundle | 3                            | —        | Regulation of Insurance, Insurance Issues, or Professional Ethics                     |  |
|                                | The Personal Ins. Bundle   | 3                            | —        | Insurance or General Business   |  |
|                                | The Commercial Ins. Bundle | 3                            | —        | Insurance or General Business   |  |

**CPCU**  
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|---------------|------------------------------|----------|---|--|
|               | Upper Division Baccalaureate | Graduate |   |  |
| 510           | 3                            | 1        | Insurance or Risk Management  |  |
| 520           | 3                            | 3        | Insurance or Risk Management  |  |
| 530           | 3                            | —        | Business Law, Insurance, Risk Management, or Legal Environment                |  |
| 540           | 3                            | 3        | Accounting, Finance, or Insurance   |  |
| 560           | 3                            | —        | Finance, Insurance, or Business Administration                                |  |
| 551           | 3                            | 3        | Insurance or Risk Management  |  |
| 552           | 3                            | 3        | Insurance or Risk Management  |  |
| 553           | 4                            | —        | Insurance, Financial Planning, or Business Administration                     | Students cannot receive credit for both this course and INS 22.  |
| 555           | 3                            | 3        | Insurance, Property Insurance, Management, or Business Administration         |  |
| 556           | 3                            | —        | Financial Planning, Insurance, or Business Administration                     |  |
| 557           | 4                            | —        | Insurance, Management, or Business Administration                             | Students cannot receive credit for both this course and INS 23.  |
| 1             | 3                            | 1        | Insurance Contract Analysis, Property-Liability Insurance, or Risk Management |  |
| 2             | 3                            | 3        | Insurance or Risk Management  |  |
| 3             | 3                            | 3        | Insurance or Risk Management  |  |
| 4             | 3                            | 3        | Insurance or Risk Management  |  |
| 5             | 3                            | 3        | Insurance or Risk Management  |  |
| 6             | 3                            | —        | Business Law, Insurance, or Risk Management                                   |  |
| 7             | 3                            | —        | Business or Management  |  |
| 8             | 3                            | 3        | Accounting, Finance, or Insurance   |  |
| 9             | 4                            | —        | Economics   |  |
| 10            | 3                            | —        | Insurance or Risk Management  |  |
| I             | 6                            | 3        | Insurance   |  |
| II            | 6                            | 3        | Insurance   |  |
| III           | 6                            | —        | Business Administration or Economics  |  |
| IV            | 6                            | 3        | Business Law or Insurance   |  |
| V             | see comments                 | 3        | Management and Accounting/Finance   | 3 semester hours in Management plus 4 semester hours in Accounting/Finance for a total of 7 semester hours at the UDB level. |