

The Institutes' Associate in Reinsurance program teaches you how to build a better book of business through an enhanced understanding of reinsurance terms and pricing, reinsurance treaties, and facultative certificates. Plus, the ARe program provides you with electives to choose from, so you can tailor your course of study. After completing the program, you'll be able to design a reinsurance program based on your expanded knowledge of advanced coverages and financial risk management.

Bottom-Line Benefits

ARe 143: Primary Insurance Coverages

- Improve effectiveness by learning the fundamentals of personal insurance and commercial insurance and understand how to apply them
- Enhance ability to build a better book of business through an expanded knowledge of commercial coverage forms and endorsements as well as auto and homeowners contracts and endorsements

ARe 144: Reinsurance Principles and Practices

- Design a strong reinsurance program by gaining advanced coverage knowledge and financial risk management skills
- Optimize reinsurance programs by learning how to effectively use the various types of reinsurance treaties

ARe 145: Readings in Reinsurance Issues and Developments

- Maintain high levels of technical knowledge through online readings drawn from journals, industry-developed white papers, and the trade press

CPCU 520: Insurance Operations, Regulation, and Statutory Accounting

- Increase operational effectiveness by learning how insurance functions are interconnected
- Support compliance efforts by understanding the regulatory environment of insurance
- Help the organization achieve sales and budget targets by learning to monitor financial statements

Course Levels: Intermediate and Advanced

Exams: Five

Completer Info: Passing the required exams earns the designation.

Cross-Credits: Visit our Web site for additional programs towards which ARe courses count.

We Recommend ARe for: Claim adjusters, finance and accounting personnel, reinsurance professionals, and underwriters.

Sequence: We recommend taking ARe 143 before ARe 144.

Program Notes: To earn ARe, you must complete:

ARe 143—Primary Insurance Coverages

ARe 144—Reinsurance Principles and Practices

ARe 145—Readings in Reinsurance Issues and Developments

CPCU 520—Insurance Operations, Regulation, and Statutory Accounting

Plus one of the following:

CPCU 540—Finance for Risk Management and Insurance Professionals

ARM 56—Risk Financing

AIAF 111—Statutory Accounting for Property-Casualty Insurers

ARe students with other Institutes insurance coverage coursework may be able to waive ARe 143. Visit our Web site for details.

Study Aids

SMART Study Aids, available for CPCU and ARM courses, help you retain key concepts by supplementing course materials. The Review Notes and Flash Cards allow you to maximize your study time, while the new SMART Online Practice Exams are as close as you can get to experiencing an actual exam before taking one. Also available online, is a new study aid for students preparing to take the ARe 144 exam. See our Web site for more information.

Online Courses

Online learning powered by COMET is the revolutionary Web-based learning tool that delivers the Institutes' respected technical insurance content in smaller pieces. Try it for yourself—visit www.aicpcu.org/COMET.

Questions?

For more information and to take advantage of the Institutes' free educational advising service, please call Customer Service at (800) 644-2101 or e-mail customerservice@cpcuiia.org. You can also visit the Institutes on the Web at www.aicpcu.org, where you will find everything you need to know about registering and studying, including a complete course catalog. We're here to help you succeed on your professional development path!

About the Institutes

The American Institute for CPCU/Insurance Institute of America are not-for-profit organizations offering knowledge solutions and professional development services to the risk management and property-casualty insurance community. The Institutes offer the CPCU designation program; associate designation programs in areas such as claims, risk management, underwriting, and reinsurance; introductory and foundation programs; and online courses, all of which help drive better decision making to propel business success.

"From my perspective as a hiring manager, these designations are a window into an individual's work ethic and clearly demonstrate an ability and drive that are needed to excel in today's demanding environment. When comparing two candidates who may be equal in all other qualities, I will gravitate toward hiring the one who has shown a commitment toward continuing education."

~Jeff Cruvey, CPCU, CIC, ARe, AU, AMIM
Vice President—Commercial Lines,
Ohio Casualty Insurance Co.

My Professional Development Planner

PHASE I

To fully understand the insurance industry and develop the ability to apply industry fundamentals in your daily work, you need a solid foundation in core concepts and industry fundamentals.

Insurance Essentials

Online Learning
Fundamentals Courses

Company-Specific Training:

Introduction to:

PHASE II

Once you have an overall understanding of the industry, you'll be able to benefit from more-technical knowledge. Choose a generalist (**G**) or specialist (**S**) approach, depending on your needs.

Program in General
Insurance (**G**)

Online Learning (**S**):

Associate in
Reinsurance (**S**)

CPCU (**G**)

Company-Specific Training (**S**):

PHASE III

Professional development should continue throughout your career so you can stay current on the latest industry practices and refine your technical insurance knowledge.

Online Learning:

Associate in:

CPCU

Company-Specific Training:

100 YEARS
1909-2009

Insurance Institute
of America

AICPCU Succeeding
together.
EDUCATION • RESEARCH • ETHICS