

<u>INSTITUTES ONLINE COURSE DESCRIPTIONS</u>	<u>PD Hours</u>	<u>Course No.</u>
<u>Insurance Essentials</u>		
Insurance Essentials - Online Course	4	310N
<u>Insurance Fundamentals</u>		
Claim Handling Fundamentals	3	CFCL1
Insurance Business Fundamentals	2	CFBS1
Insurance Ethics Fundamentals	1	CFET1
Insurance Fraud Prevention Fundamentals	1	CFFD1
Insurance Policy Fundamentals	2	CFPL1
Insurance Ratemaking Fundamentals	1	CFRT1
Insurance Regulation Fundamentals	1	CFRG1
Reinsurance Fundamentals	1	CFRE1
Risk Management Fundamentals	2	CFRM1
Underwriting Fundamentals	1	CFUW1
<u>Introduction to Property and Casualty Insurance</u>		
Insurance Overview Basics	1	CIIO1
Insurance Marketing Basics	1	CIIM1
Insurance Services Basics	1	CIIS1
Underwriting Basics	1	CIUB1
Claims Basics	1	CICB1
Insurance Coverage Basics	1	CIIC1
Personal Insurance Basics	1	CIP11
Commercial Property Insurance Basics	1	CICP1
Commercial Liability Insurance Basics	1	CICL1
Premium Determination Basics	2	CIPD1
Introduction to P&C Package	4	C320
<u>Insurance Principles</u>		
Insurance Overview	2	CPIO1
Insurance Providers	1	CPIP1
Insurance Regulation	1	CPIR1
Insurer Financial Performance	2	CPFP1
Marketing	2	CPMG1
Insurance Contracts	2	CPIC1
Underwriting	2	CPUW1
Claims	2	CPCL1
Property Loss Exposures & Insurance	2	CPPL1
Liability Loss Exposures & Insurance	2	CPLL1
Risk Management	2	CPRM1
INS 21 Online – Includes all Insurance Principles courses above. <i>Does not include on-site or Prometric exam. A bundled solution including on-site exam is also available for corporate purchasing.</i>	4.5	C21

Institutes Online Learning courses are priced per Professional Development Hour (PDH) for each student enrolled. Updated July 8, 2010.

<u>INSTITUTES ONLINE COURSE DESCRIPTIONS</u>	<u>PD Hours</u>	<u>Course No.</u>
<u>Personal Insurance</u>		
Personal Loss Exposures & Risk Mgmt	3	CPLE1
Auto Insurance - Meeting a Society's Needs	1	CPSO1
Personal Auto Insurance Policy	5	CPAI1
Homeowners Insurance Policy	5	CPHI1
HO Policy Variations, Endorsements, & Rating	1	CPHP1
Dwelling, Mobile home, Flood, Windstorm	2	CPDW1
Personal Inland Marine, Waters, Umbrella	1	CPIM2
Personal Loss Exposure & Financial Planning	3	CPLE2
Life Insurance	3	CPLI1
Health & Disability Insurance	3	CPHD1
INS 22 Online – Includes all Personal Lines courses above. <i>Does not include on-site or Prometric exam. A bundled solution including on-site exam is also available for corporate purchasing.</i>	4.5	C22
<u>Commercial Insurance</u>		
Commercial Insurance Overview	1	CCCI1
Commercial Property Insurance	5	CCCP1
Business Income Insurance	2	CCBI1
Commercial Crime Insurance	2	CCCR1
Equipment Breakdown Insurance	1	CCEB1
Commercial Inland Marine Insurance	1	CCIM1
Ocean Marine Insurance	1	CCOM1
Commercial General Liability Insurance	5	CCGL1
Commercial Auto	4	CCCA1
Business Owners Policy	1	CCBP1
Farm Program	1	CCFP1
Workers Compensation & Employer Liab. Ins.	2	CCWC1
Commercial Excess & Umbrella Liab.Coverage	1	CCCE1
Professional Liability Coverage	1	CCPL1
Miscellaneous Commercial Coverages	1	CCMC1
INS 23 Online – Includes all Commercial Insurance Courses above. <i>Does not include on-site or Prometric exam. A bundled solution including on-site exam is also available for corporate purchasing.</i>	4.5	C23
INS 24 for IT Professionals – A selection of content from the Program in General Insurance to help business analysts and IT professionals obtain a thorough awareness of insurance processes so that they are better able to support critical business functions and operations by making better business decisions. <i>Does not include on-site or Prometric exam. A bundled solution including on-site exam is also available for corporate purchasing.</i>	4.5	C24

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<u>Insurance Financial Dynamics</u>		
Measuring Ins Industry & Co Performance	6	CIMI1
Impact of Bus Decisions on the Bottom Line	6	CIIB1
Issues in Finance and Accounting	6	CIIF1
Insurance Financial Dynamics Package	18	CIFDP
<u>Insurance Finance Series</u>		
Financial Statements	3	CIFS1
Insurance Accounting	2	CIIA1
Financial Ratios	2	CIFR1
Insurance Cycles	2	CIIC2
Ratings, Regulations and Reinsurance	4	CIRR1
<u>Risk Assessment</u>		
Understanding Risk Mgt. & Establishing a RM Program	2	CRMU1
Understanding the Risk Management Process	2	CRMU2
Assessing Property Loss Exposures	2	CRMA1
Liability Loss Exposures	5	CRML1
Assessing Management Liability Exposures	1	CRMA2
Understanding Corporate Governance	1	CRMU3
Assessing Personnel Exposures	1	CRMA3
Assessing Net Income Loss Exposures	2	CRMA4
Understanding and Applying Forecasting	2	CRMU4
Understanding and Applying Cash Flow Analysis	3	CRMU5
ARM 54 Online – Includes all Risk Assessment courses above. <i>Does not include on-site or Prometric exam.</i>	8	C54
<u>Risk Control</u>		
Understanding Risk Control	1	CRMU6
Controlling Property Loss Exposures	2	CRMC1
Controlling Intellectual Property Loss Exposures	2	CRMC2
Controlling Criminal Loss Exposures	2	CRMC3
Understanding Disaster Recovery Plans – Natural Disasters	2	CRMD1
Controlling Personnel Loss Exposures	2	CRMC4
Controlling Liability Loss Exposures	2	CRMC5
Understanding Claim Administration	3	CRMU7
Controlling Fleet Operations Loss Exposures	1	CRMC6
Controlling Environmental Loss Exposures	3	CRMC7
Controlling Net Income Loss Exposures	2	CRMC8
Understanding System Safety	1	CRMU8
Motivating and Monitoring Risk Control Activities	2	CRMM1
ARM 55 Online – Includes all Risk Control courses above. <i>Does not include on-site or Prometric exam.</i>	8	C55

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<u>Risk Financing</u>		
Understanding Risk Financing	1	CRMU9
Insurance as a Risk Financing Technique	2	CRMI1
Insurance Plan Design	2	CRMI2
Forecasting Accidental Losses & Risk Financing Needs	2	CRMF1
Self-Insurance Plans	1	CRMS1
Retrospective Rating Plans	2	CRMR1
Reinsurance: Its Importance to a Risk Financing Plan	3	CRMR2
Retrospective Rating Plans	2	CRMR1
Reinsurance: Its Importance to a Risk Financing Plan	3	CRMR2
Captive Insurance Plans	1	CRMC9
Finite and Integrated Risk Insurance Plans	2	CRMF2
Capital Market Risk Financing Plans	1	CRMM2
Non-insurance Contractual Transfer of Risk	2	CRMN1
Purchasing Insurance & Other Risk Financing Services	2	CRMP1
Allocating Risk Management Costs	1	CRMA5
ARM 56 Online – Includes all Risk Financing Courses above. <i>Does not include on-site or Prometric exam.</i>	8	C56
<u>Claims Handling Principles and Practices</u>		
Risk and Insurance	2	CACR1
Claim Handling Process	3	CACC1
Investigation – Cause of Loss, Liability and Damages	3	CACI1
Insurance Fraud	1	CACI2
Good-Faith Claim Handling	2	CACG1
Ethics and Professionalism	1	CACE1
Negotiation	2	CACN1
Managing Litigation	2	CACM1
AIC 33 Online – Includes all Claims Handling Principles and Practices courses above. Does not include on-site or Prometric exam.	6.5	C33
<u>Principles of Workers Compensation Claims</u>		
The Workers Compensation System	2	CACW1
Compensability of Workers Compensation	3	CACC2
Statutory Benefits in Workers Compensation	2	CACS1
Workers Compensation Insurance and Alternatives	1	CACW2
Workers Compensation Claim Administration and Subrogation	5	CACW3
<u>Ethical Guidelines for Insurance Professionals</u>		
Ethical Guidelines for Insurance Professionals	4	311N
Ethical Guidelines for Insurance Professionals (CE filed)	4	311CE

<u>INSTITUTES ONLINE COURSE DESCRIPTIONS</u>	<u>PD Hours</u>	<u>Course No.</u>
<u>Managing Bodily Injury Claims</u>		
Bodily Injury Claim Management	2	CACB1
Injury and Treatment Evaluation	2	CACI3
Impairment and Disability	1	CACI4
Rehabilitation	2	CACR2
Low Back Injury Claims	2	CACL1
Bodily Injury Case Studies	5	CACB2
AIC 34 Online – Includes all topics from <i>Principles of Workers Compensation Claims</i> and <i>Managing Bodily Injury Claims</i> above. Does not include on-site or Prometric exam.	8.5	C34
<u>Property Loss Adjusting</u>		
Property Insurance Loss Adjusting	5	CACP1
Homeowners Policies Loss Adjusting	4	CACH1
Commercial Property Policies Loss Adjusting	3	CACC3
Loss Adjustment Process	2	CACL2
Loss Investigation and Coverage Defenses	3	CACL3
Fraud Investigations	2	CACF1
Fundamentals of Estimating	5	CACF2
Merchandise Losses	2	CACM2
Business Income Losses	2	CACB3
Specialty Losses	2	CACS2
Auto Physical Damage & Contractor's Equipment	2	CACA1
AIC 35 Online – Includes all topics from <i>Property Loss Adjusting</i> above. Does not include on-site or Prometric exam.	7.75	C35
<u>Liability Loss Adjusting – Coming Soon!</u>		

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<u>Foundations of Risk Management and Insurance</u>		
Identifying Risk and Its Implications	2	CPCR1
Understanding Risk Management	2	CPCU1
Understanding Risk Assessment	2	CPCU2
Risk Control Techniques	1	CPCR2
Financial Services and Insurance Markets	2	CPCF1
Insurance Mechanism	2	CPCI1
Insurable Risks	1	CPCI2
Legal Environment of Insurance	1	CPCL2
The Insurance Policy	2	CPCI3
Insurance Policy Analysis	1	CPCI4
Policy Analysis: Declarations and Insuring Agreement	2	CPCP1
Policy Analysis: Conditions and Exclusions	1	CPCP2
Policy Analysis: Property Insurance	2	CPCA1
Amounts Payable: Property Insurance	2	CPCA1
Amounts Payable: Liability Ins. & Other Recovery Sources	2	CPCA2
CPCU 510 Online – Includes all <i>Foundations of Risk Management and Insurance</i> Courses above. Does not include on-site or Prometric exam.	9.25	C510



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