

FOR IMMEDIATE RELEASE

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Partnership Provides Simulation Experience for Insurance Executives

The Institutes announce partnership with AGILE Insurance Performance

MALVERN, Pa.— The Institutes have partnered with AGILE Insurance Performance to provide the simulation component for the Insurance Executive Development (IED) program at The Wharton School. AGILE provides accelerated insights into insurance by simulating the insurance industry at the same level of detail as the current insurance marketplace. By replicating the uncertainty and risk industry professionals experience in their daily jobs, AGILE helps participants sharpen their decision-making skills.

“The real power of the AGILE simulation tool and discussions comes from how the tool helps participants understand that strategies need to be established to meet current and future competitive, social and environmental factors,” said Saul J. Swartout, executive vice president of The Institutes. “Developing, implementing, and being aware of your organization's strategic decision-making process will drive more powerful results both on an individual and organizational level. We do not compete in a vacuum nor should our decision-making take place in a vacuum. Both are and should be richly dynamic.”

The IED program is designed for regional or business unit managers in a functional area at the senior vice president, vice president, senior or director level. The intensive program combines a solid foundation of core business functions with the real-world knowledge needed to manage people and processes in the context of the tactical implementation of corporate strategic initiatives. The program emphasizes organizational issues and personal leadership development.

The IED program will be held October 10-22, 2010, at The Wharton School in Philadelphia. For more information, visit www.TheInstitutes.org/executive_education.

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About The Institutes

The Institutes are the leader in delivering proven knowledge solutions that drive powerful business results for the risk management and property-casualty insurance industry.

The Institutes' knowledge solutions include the CPCU designation program; associate designation programs in areas such as claims, risk management, underwriting, and reinsurance; introductory and foundation programs; online courses; research; custom solutions; assessment tools; and continuing education (CE) courses for licensed insurance professionals and adjusters through its CEU.com business unit.