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### **AICPCU/IIA Signs Agreement With Washington IIABA** **to Give CE-Qualified Seminars to Agents**

**IIABW is 29<sup>th</sup> Organization to sign an agreement to offer AAI seminars and exams.**

**MALVERN, Pa.**—The American Institute for CPCU and the Insurance Institute of America (AICPCU/IIA) have signed an agreement with the Independent Insurance Agents & Brokers of Washington (IIABW) to give seminars based on the Accredited Adviser in Insurance (AAI<sup>®</sup>) designation program for agents and brokers. The seminars, which will qualify for continuing education (CE) credit, will be offered for the first time starting in late April 2007.

So far, IIABW plans to offer AAI seminars at their headquarters in Bellevue, Washington.

This is the 29<sup>th</sup> organization with which AICPCU/IIA has contracted to give AAI seminars. Agents and brokers who take the seminars for CE credit and pass the national exam immediately following each seminar earn credit toward the AAI designation. AICPCU/IIA has administered more than 12,500 seminar-based AAI exams since the inception of the program in 2003.

Most of the organizations offering the AAI seminars and exams are state Independent Insurance Agents & Brokers of America (IIABA) associations. With the addition of Washington, AAI seminars are offered in 23 states by 29 organizations. The AAI seminar-format program was piloted by the Florida Association of Insurance Agents (FAIA). In addition, some individual employers offer AAI seminars to their employees.

For more information about the AAI seminars that IIABW is offering, log on to [www.wainsurance.org](http://www.wainsurance.org) or contact Susan Scott, AAI, senior vice president of education at [sscott@wainsurance.org](mailto:sscott@wainsurance.org) or at (425) 649-0102. For further information about AAI seminars offered elsewhere, contact an AICPCU/IIA Customer Service representative at (800) 644-2101.

**Note to Editors:**

The American Institute for CPCU and its companion organization, the Insurance Institute of America, are independent, nonprofit organizations offering educational programs, professional certification, and research to people who practice or have an interest in risk management and/or property-casualty insurance. The Institutes offer the CPCU professional designation program; associate designation programs in areas such as claims, risk management, underwriting, and reinsurance; introductory and foundation programs, and online courses.

The mission of the Independent Insurance Agents and Brokers of Washington (IIABW) is to position our members for success and foster a favorable business environment and a healthy insurance industry to better serve individuals and their communities.